U.S. Food and Agriculture Dialogue for Trade

February 6, 2017

United States President Donald J. Trump
The White House
1600 Pennsylvania Avenue
Washington, DC 20500

Dear President Trump:

The U.S. food and agricultural sector looks forward to working with your Administration to create new jobs and spur economic growth for all Americans.

The Asia-Pacific region is the world’s largest market for food and agriculture and is expected to grow rapidly in the years ahead. Reducing and eliminating tariffs and other restrictive agricultural policies in this region will help American workers in our sector compete, creating an opportunity to supply Asian markets with high-quality food and agricultural goods.

We hope your Administration will create such opportunities for our sector by deepening U.S. economic engagement in this critical region while responding to the Asia-only regional trade agreements being negotiated by our foreign competitors. While many in our sector strongly supported the Trans-Pacific Partnership, we hope future agreements build upon the valuable aspects of that agreement to increase our market access in the Asia-Pacific. We welcome an opportunity to work with your Administration to ensure that America’s farmers, ranchers, processors and food companies do not fall behind our foreign peers in this vitally important economic region.

Economic growth in America’s heartland is inextricably linked to the long-established productivity of U.S. food and agriculture—an industry that is a true American success story. The food and agricultural industry from farm to fork employs more than 15 million Americans. The U.S. food and beverage industry alone represents 12 percent of all U.S. manufacturing jobs, making it the largest employer in the manufacturing sector. Our industry has improved the nutrition and economic wellbeing of generations of American families and is one of our nation’s most efficient and competitive industries.

America’s food and agriculture sector is poised to grow internationally, building upon its well-deserved reputation for high quality products, trusted brands and constant innovation. Our ability to continue to create jobs and support economic growth in rural America depends on maintaining and increasing access to markets outside the United States through existing and future trade agreements. With more than 95 percent of our potential customers living outside our borders, expanding access to international markets is essential for our future success. The Asia-Pacific region is one such market that is critical if we are to attain our future export potential.
We are proud of our ability to create the safest, most innovative, abundant, and affordable food supply in the world. We look forward to working with your team to preserve and expand upon the gains our sector has already achieved by promoting U.S. food and agriculture at home and abroad and expanding market access for our sector.

Sincerely,

Agri Beef Co.  
Agricultural Products Extension, LLC  
American Farm Bureau Federation  
American Feed Industry Association  
American Peanut Product Manufacturers, Inc.  
American Potato Trade Alliance  
American Pulse Association  
American Seed Trade Association  
American Soybean Association  
Archer Daniels Midland Company  
Atalanta Corporation  
Aurora Cooperative  
Beachner Grain, Inc.  
Berthold Farmers Elevator LLC  
Big River Rice and Grain  
Brewers Association  
California Cherry Export Association  
California Fresh Fruit Association  
Campbell Soup Company  
Cargill, Incorporated  
CHS Inc.  
Colorado Premium Foods  
ConAgra Brands, Inc.  
Corn Refiners Association  
Crossroads Cooperative Association  
Demeter Lp  
Grain and Feed Association of Illinois  
GreenStone Farm Credit Services  
Hop Growers of America  
International Dairy Foods Association  
JBS USA  
J.D. Heiskell and Company  
Kansas Grain and Feed Association  
Leprino Foods Company  
Lortscher Agri Service Inc.  
Michigan Agri-Business Association  
Michigan Agricultural Commodities  
Michigan Bean Shippers  
Michigan Soybean Association  
Musco Family Olive Co.  
Nagel Farm Service Inc.  
National Association of State Departments of Agriculture  
National Association of Wheat Growers  
National Barley Growers Association  
National Confectioners Association  
National Corn Growers Association  
National Council of Farmer Cooperatives  
National Grain and Feed Association  
National Milk Producers Federation  
National Oilseed Processors Association  
National Potato Council  
National Renderers Association  
National Sorghum Producers  
National Sunflower Association  
National Turkey Federation  
Nebraska Grain and Feed Association  
Nidera North America, LLC  
North American Export Grain Association  
North American Meat Institute  
North Dakota Grain Dealers Association  
Northwest Horticultural Council  
Ohio AgriBusiness Association  
Pet Food Institute  
Pride Ag Resources  
Pro Cooperative
Seaboard Corporation
Smithfield Foods
Southern United States Trade Association
Superior Farms
Sweetener Users Association
Team Marketing Alliance LLC
Texas Grain and Feed Association
Tyson Foods, Inc.
United Grain Corporation
USA Poultry & Egg Export Council
USA Rice
U.S. Apple Association
U.S. Canola Association
U.S. Dairy Export Council
U.S. Dry Bean Council
U.S. Grains Council
U.S. Hide, Skin and Leather Association
U.S. Meat Export Federation
U.S. Wheat Associates
Western U.S. Agricultural Trade Association
Wheeler Brothers Grain Company, LLC
Wisconsin Agri-Business Association