Individually addressed to all members of the Senate Finance Committee

October 12, 2017

Dear Senator:

The undersigned food and agricultural organizations and companies strongly support the confirmation of Gregg Doud as Chief Agricultural Negotiator in the Office of the United States Trade Representative (USTR).

The position of Chief Agricultural Negotiator with the rank of ambassador was created in 1997 by Congress for the express purpose of ensuring that U.S. agriculture is fully represented in trade negotiations at the highest possible level. U.S. agricultural exports are valued at near $130 billion for 2016 and agriculture remains one of the few sectors in the overall economy that has shown a positive trade balance for decades. The most recent figures place this value nearly $17 billion, making the role of the Chief Agricultural Negotiator as one of the most important in the entire Office of the USTR.

Gregg Doud, with a strong agricultural upbringing in Kansas, possesses well-honed agricultural domestic and international trade policy experience with the National Cattlemen’s Beef Association, the U.S. Wheat Associates, as the President of the Commodity Markets Council and a key staff member of the Senate Agriculture Committee. He is dedicated to developing and enforcing fair and reasonable trade agreements to support U.S. agricultural exports. His years in representing U.S. agriculture in the international trade arena will serve the entire U.S. agricultural community as the Chief Agricultural Negotiator.

We believe Gregg Doud is an exceptional selection to fill the role of agricultural ambassador and we urge his swift confirmation by the Senate.

Sincerely,

ADM

Agri Beef

AgVentures NW

Amcot

American Cotton Shippers Association

American Farm Bureau Federation

American Feed Industry Association

American Peanut Council
American Peanut Product Manufacturers, Inc.
American Seed Trade Association
American Soybean Association
American Sugar Alliance
Animal Health Institute
Arizona Grain, Inc.
Attebury Grain
Bartlett Grain
Beachner Grain, Inc.
Blue Diamond Growers
Bunge North America
California Apple Commission
California Blueberry Commission
California Cherry Export Association
California Fresh Fruit Association
Cargill, Incorporated
Central Missouri AGRIService LLC
CHS, Inc.
CoBank
Columbia Grain, Inc.
CoMark Equity Alliance LLC
Corn Refiners Association
CropLife America
Dairy Business Marketing Cooperative (DBMMC)

D. E. Bondurant Grain Co. Inc.

Delta Council

Distilled Spirits Council

Elanco Animal Health

Farmers Grain Terminal, Inc.

Fresh Produce Association of the Americas

Global Cold Chain Alliance

Grain and Feed Association of Illinois

Grain Service Corporation

Grocery Manufacturers Association

Hormel Foods

Idaho Potato Commission

International Dairy Foods Association

JBS USA

Kansas Grain and Feed Association

Land O’ Lakes – Purina

Louis Dreyfus Company NA LLC

Maginnis Associations, LLC

Mead Johnson Nutrition

Merck Animal Health

Michigan Agri-Business Association

Michigan Agricultural Commodities, Inc.
Michigan Bean Shippers
Mile Specialties Global
Minnesota Grain and Feed Association
Monsanto Company
National Association of Egg Farmers
National Association of State Departments of Agriculture
National Association of Wheat Growers
National Cattlemen’s Beef Association
National Chicken Council
National Corn Growers Association
National Cotton Council
National Council of Farmer Cooperatives
National Fisheries Institute
National Grain and Feed Association
National Milk Producers Federation
National Oilseed Processors Association
National Peach Council
National Pork Producers Council
National Potato Council
National Renderers Association
National Sorghum Producers
National Turkey Federation
Nebraska Grain and Feed Association
North American Export Grain Association
North American Meat Institute
North American Millers’ Association
North Dakota Grain Dealers Association
Northeast Agribusiness and Feed Alliance
Northwest Grain Growers
Northwest Horticultural Council
Ohio Agribusiness Association
Ohio Corn & Wheat Growers Association
Oklahoma Grain and Feed Association
Panhandle Peanut Growers Association
Pet Food Institute
Philip Morris International
Pride Ag Resources
Seaboard Foods
Siemer Milling Company
Smithfield Foods
Southwest Council of Agribusiness
Superior Farms
Sweetener Users Association
Tate & Lyle
Team Marketing Alliance
Texas Grain and Feed Association
The Andersons
Tyson Foods
United Dairymen of Arizona
USA Poultry and Egg Export Council
U.S. Apple Association
USA Rice
U.S. Dairy Export Council
U.S. Dry Bean Council
U.S. Hide, Skin and Leather Association
U.S. Meat Export Federation
U.S. Wheat Associates
Wheeler Brothers Grain Company, LLC
Western Peanut Growers Association
Wisconsin Agri-Business Association
World Perspectives, Inc.